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Q&A

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Exam : **HPE2-E72**

Title : Selling HPE Hybrid Cloud Solutions

Version : DEMO

1.You are meeting with a CIO for a discovery conversation about HPE storage solutions.
What does HPE recommend as a good topic of discussion?
A. The company's container strategy
B. The customer's knowledge of SAN architectures
C. The impact of outages on the company's business
D. The increasing cost of flash technologies
Answer: C

2.How does HPE Ezmeral Machine Learning Ops differ from HPE Ezmeral Runtime Enterprise?
A. It provides AI/ML targeted to mid-market customers, while Ezmeral Runtime Enterprise provides AI/ML targeted to enterprises.
B. It adds support for many AI/ML tools and frameworks to the same platform provided by Ezmeral Runtime Enterprise.
C. It provides a platform for AI/ML with a flat-rate yearly subscription, while Ezmeral Runtime Enterprise is licensed on a per-core basis.
D. It runs on a customer's existing Hadoop platform and adds A/ML features, while Ezmeral Runtime Enterprise provides its own platform.
Answer: D

3.How does data gravity often affect customers?
A. It creates pressure to shift more applications to the edge where data is collected.
B. It complicates encrypting large amounts of data, leaving vulnerability gaps.
C. It makes it difficult to segment data into separate pools for specialized applications.
D. It prevents customers from storing data on-prem due to the power and cooling demands.
Answer: B

4.How do HPE GreenLake cloud services benefit customers?
A. They help smaller businesses save money by moving all of their workloads off-prem.
B. They provide workload-based solutions that can be rapidly deployed for pay-per-use consumption.
C. They help customers accelerate IoT by moving data from the edge to the cloud.
D. They help customers overcome data gravity by moving workloads to the cloud, but keeping data on-prem.
Answer: C

5.What is a key HPE Ezmeral use case?
A. Helping customers migrate from hosting production workloads on-prem to the public cloud
B. Helping customers preserve data sovereignty by storing data in multiple public clouds
C. Helping customers with big data applications modernize and accelerate their analytics
D. Helping customers virtualize their data center environment
Answer: C