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## Q&A

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**Exam** : **HP5-E01D**

**Title** : **Delta - Selling HP SMB  
Solutions**

**Version** : **Demo**

1.How do HP VDI solutions support customers with "Bring Your Own Device" (BYOD) initiatives?

- A. Employees are only allowed to connect to the data center with devices that are purchased through a reputable HP dealer or reseller
- B. Employee-owned devices are implicitly allowed to connect to the data center through a virtual desktop, providing employees maximum freedom and flexibility in their work environment
- C. HP VDI solutions include a 'back door' access procedure that allows employees to bypass security checkpoints when connecting to the data center with their personal devices.
- D. Client visualization software runs on qualified endpoint devices to enable users to securely connect to the data center through a virtual desktop.

**Answer: B**

2.Your customer's consulting business is experiencing a decline in growth. The customer needs to reduce operating expenses.

With a seat size of 45 employees, how can visualization help the customer operate efficiently?

- A. reduce network traffic on the company's intranet, reducing overall operating expenses
- B. provide ability to split up workloads for higher efficiencies and better application support
- C. move all operations to the cloud, eliminating the need for onsite IT support
- D. eliminate the need to refresh hardware which reduces overall capital expenses

**Answer: C**

3.What top concern might a customer in the healthcare industry have with client virtualization?

- A. System Availability - a virtualized client environment is far less reliable than a traditional IT data center
- B. IT Efficiency - client virtualization increases employee flexibility but burdens IT with increased support demands for routine activities
- C. Security - client virtualization is risky because it exposes the business environment and its assets to malicious intrusion
- D. Employee Productivity - client virtualization imposes a steep learning curve on employees as it requires a change in how they interact with the data center

**Answer: C**