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## Q&A

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**Exam** : **HP2-T31**

**Title** : **Selling HP Enterprise Server  
Solutions and Services**

**Version** : **Demo**

1.Which CloudSystem service includes usage metering?

- A. Expansion Kit Service
- B. Enablement Service
- C. Starter Kit Service
- D. Installation Service

**Answer: B**

**Explanation:**

Reference: <http://h20195.www2.hp.com/V2/GetPDF.aspx%2F4AA3-8184ENW.pdf> (page 2, see the table, service deployment, second bullet)

2.What is a key characteristic of the HP ProLiant e-Series server?

- A. Flexible networking options
- B. Low-power CPU
- C. Intelligent power discovery
- D. Right-sized I/O bandwidth

**Answer: D**

**Explanation:**

Reference: <http://h17007.www1.hp.com/docs/justrightit/ProLiant%20Gen8%20Servers%20Positioning%20Guide%204AA4-0118ENW.pdf> (page 8, see figure 1)

3.What value does Insight Online, part of HP's Proactive Insight Experience, provide to customers with HP ProLiant servers?

- A. Automation of routine operational tasks
- B. Access to IT infrastructure anytime, anywhere via a personalized dashboard
- C. Less downtime
- D. Faster reactive service

**Answer: B**

4.Which HP vision statements are reflected in Project Odyssey? (Select two.)

- A. To support emerging cloud and massive-scale environments for high-performance computing
- B. To boost flexibility and availability of x86 systems with Integrity nPars technology to expand the mission-critical experience across UNIX and x86-based architectures
- C. To increase compute density to enable workload provisioning for big data
- D. To accelerate hyperscale workloads by using the lowest-power CPUs across the x86 ecosystem

**Answer: A,B**

5.What does HP OneView use to automate the configuration of network resources?

- A. RESTful API
- B. PuTTY
- C. Network GUI
- D. Templates

**Answer: D**

**Explanation:**

Reference: <http://h20195.www2.hp.com/v2/GetPDF.aspx%2F4AA4-8543ENW.pdf>

6.What are three benefits that Virtual Connect provides in the data center? (Select three.)

- A. automatic assignment of server IDs
- B. rapid reassignment of workloads
- C. optimization of system performance
- D. rapid deployment of servers
- E. reduced power distribution
- F. replace servers

**Answer:** B,D,F

**Explanation:**

Reference: <http://www.interop.com/lasvegas/2011/presentations/free/201-william-dicke.pdf> (slide 15)

7.HOTSPOT

Match each HP server with the role it is designed to perform.

ProLiant Moonshot	<input type="text"/>
ProLiant BL465	<input type="text"/>
ProLiant SL4500	<input type="text"/>
ProLiant DL360	<input type="text"/>

ProLiant Moonshot

- central management server
- shared chassis for dedicated hosting
- CloudSystem reference configuration
- Big Data workloads

ProLiant BL465

- central management server
- shared chassis for dedicated hosting
- CloudSystem reference configuration
- Big Data workloads

ProLiant SL4500

- central management server
- shared chassis for dedicated hosting
- CloudSystem reference configuration
- Big Data workloads

ProLiant DL360

- central management server
- shared chassis for dedicated hosting
- CloudSystem reference configuration
- Big Data workloads

Answer:

ProLiant Moonshot

- central management server
- shared chassis for dedicated hosting
- CloudSystem reference configuration
- Big Data workloads

ProLiant BL465

- central management server
- shared chassis for dedicated hosting
- CloudSystem reference configuration
- Big Data workloads

ProLiant SL4500

- central management server
- shared chassis for dedicated hosting
- CloudSystem reference configuration
- Big Data workloads

ProLiant DL360

- central management server
- shared chassis for dedicated hosting
- CloudSystem reference configuration
- Big Data workloads

**Explanation:**

ProLiant Moonshot – shared chassis for dedicated hosting

ProLiant BL465 – Central Management Server

ProLiant SL4500 – Big Data Workloads

ProLiant DL360 – Cloudsystem reference configuration

- 8.What improvement does Virtual Connect technology offer over traditional switched networks?
- A. It pushes traffic to network switches, optimizing east-west traffic within a Virtual Connect domain.
  - B. It increases data traffic to network core switches and back with no added latency within a Virtual Connect domain.
  - C. It allows traffic between BladeSystem c7000 enclosures to flow without impacting uplink speed.
  - D. It enables workloads on up to 64 servers to communicate directly among Virtual Connect modules without limiting latency.

**Answer: A**

9.Which three trends represent changes in the way technology is and will be consumed, thereby offering a way for IT to help customers solve business challenges? (Select three.)

- A. Open-source applications
- B. Mobility
- C. Service level agreements (SLAs)
- D. Big data
- E. IT infrastructure libraries (ITIL)
- F. Cloud computing

**Answer: A,B,F**

10.What are two ways that HP partners can create business value for customers during uncertain economic times? (Select two.)

- A. Manage and deliver on increasing solution complexity.
- B. Focus on the unique value of proprietary solutions.
- C. Maintain expertise and capacity.
- D. Offer redundant solutions for added reliability.
- E. Address the changing business needs of the future.

**Answer: C,D**