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Exam : **HP2-Q06**

Title : Selling HP BCS Solutions

Version : Demo

1.According to estimates from the U. S Bureau of Labor, what percentage of companies that suffer a significant data loss are out of business within five years?
A. 63%
B. 73%
C. 83%
D. 93%
Answer: D

2.HP claims that as a result of the developments outlined in HP Project Odyssey, system reliability will increase 68x.
Against what was the comparison?
A. the HP DL980 server
B. a mainstream competitor's system
C. the previous generation of Integrity server
D. the previous generation of Superdome
Answer: C

3.Up to what percentage can customers expect to reduce total cost of ownership (TCO) by using HP Cloud System Matrix for HP-UX?
A. 26%
B. 36%
C. 46%
D. 56%
Answer: D

4.Your customer's IT department is upgrading from a sole "supplier" or builder of services.
What is the next generation IT department expected to deliver?
A. IT will continue to develop new applications in-house to meet business needs.
B. IT will become the builder AND the broker of IT services.
C. IT will be outsourced to public and private cloud providers.
D. IT will determine the business and IT Strategy and take greater control of budgets.
Answer: D

5.Which HP Storage platform is recommended for the Medium Matrix Starter Kit with HP BL970 i2 Blades?
A. P4000 Lefthand
B. P6000 EVA
C. P9500 XP
D. 3PAR F Series
Answer: D

6.How long does it take to provision a new service in an HP Mission Critical Converged Infrastructure?
A. less than two hours
B. less than one day

C. less than two days
D. less than five days
Answer: A
Reference:

7.What is a defining feature of HP iCAP?
A. creates soft partitions in Superdome 2
B. It can cut the cost of commondata center tasks by up to 40%
C. It can minimize capital expenditure on Disaster Recovery systems
D. It eliminates server sprawl
Answer: C

8.How many HP Integrity Virtual Machine partitions can be created in each processor core?
A. 5
B. 12
C. 20
D. 100
Answer: C

9.How do Mission-Critical customers benefit the most from an HP Integrity Converged Infrastructure?
A. They are able to fail over systems in a short time period
B. They have availability and flexibility when needed.
C. They have secure and flexible systems.
D. They are able to allocate resources from one server to another.
Answer: A

10.Which types of Integrity servers can support vPars v5? (Select two)
A. bl890c i2
B. Bl860c and bl870c
C. cell-based Integrity Servers
D. Superdome 2
E. rx6600
Answer: D,E