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## Q&A

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**Exam** : **HP2-N50**

**Title** : **Selling HP Autonomy Data  
Protection Solutions**

**Version** : **DEMO**

1. According to the Ponemon Institute study, what is the average cost of a data breach/incident?

- A. \$66
- B. \$66K
- C. \$6.6M
- D. \$66M

**Answer: C**

2. What is an example of RTO?

- A. Promised recovery time of a mission critical server is 2 hours.
- B. Files older than 1 year are deleted.
- C. Mission critical servers are backed up every 30 minutes.
- D. Email is retained for 90 days.

**Answer: A**

**Explanation:** [http://en.wikipedia.org/wiki/Recovery\\_point\\_objective#RPO\\_and\\_RTO\\_.E2.80.93\\_a\\_worked\\_example](http://en.wikipedia.org/wiki/Recovery_point_objective#RPO_and_RTO_.E2.80.93_a_worked_example)

3. Which analyst organization states that HP Connected Backup is "The most scalable solution to protect enterprises consisting of 50,000+ endpoint devices"?

- A. Forrester
- B. IDC
- C. ESG
- D. Gartner

**Answer: D**

4. What are the four core capabilities of the HP Adaptive Backup and Recovery (ABR) initiative?

- A. prioritization, prediction restoration, automation
- B. prioritization, prediction, recommendation, activation
- C. prioritization, perception, recommendation, automation
- D. prioritization, prediction, recommendation, automation

**Answer: D**

**Explanation:** <http://h30499.www3.hp.com/t5/HP-Autonomy-Blog/Data-Protection-If-It-Ain-t-BrokeFIX-IT-HP-Unveils-Adaptive/ba-p/6278775#.VEzxi4uUdUM>

5. How much additional data can be backed up by HP StoreOnce deduplication over competitive solutions?

- A. 2x
- B. 20x
- C. 50x
- D. 100x

**Answer: A**