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Exam : **C4070-SS1**

Title : IBM Systems Software Technical Sales Mastery V1

Version : Demo

1.A customer is implementing a new z10 server sold by IBM. One of the several business partners involved has contracted with the customer for Linux programming services and their skilled individuals have resigned. A TDA attempts to answer which of the following questions?
A. Is the solution the most cost effective option?
B. Are all contracts completed and correct?
C. Can the solution be successfully implemented?
D. Are the terms and conditions acceptable?
Answer: C

2.A client is concerned about multiple users on the same file. Which of the following describes the GPFS and SONAS file access.?
A. Concurrent access for multiple reads to a file
B. Concurrent access for multiple writes to a file
C. Concurrent access for read and write to the same file
D. Concurrent access for read and write to a file from the same server
Answer: C

3.You have been invited to present to the CEO, CTO and CIO of a large prospective client. Which of the following should be the theme of the presentation?
A. Articulate detailed implementation strategy for consolidating physical hardware to virtual machines
B. Talk about the system processor and memory technology and how PowerVM bus structure is superior to others
C. Discuss virtualization strategy, cost savings from reduced server count and added business resilience
D. Discuss the actual server count and processor types and how the virtualization solution will reduce cooling
Answer: C