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Exam : **A4040-124**

Title : Assessment: Power
Systems with POWER7 and
IBM i Sales Skills -v2

Version : DEMO

1.An IT Director needs a relational database but cannot hire a Database Administrator (DBA) to maintain it.How does IBM i address this challenge?

- A.Systems Director Navigator for i handles DB2 database administration automatically.
- B.Single Level Storage architecture and automated DB2 features mean that a DBA is not required.
- C.System i Navigator manages Single Level Storage so that database administration does not require a DBA.
- D.Systems Director for i manages Single Level Storage so that database administration is easy without a DBA.

Answer: B

2.A 010 is concerned about systems security and transmission of confidential data across the internet.What capabilities of the IBM i platform can the sales executive highlight in this situation?

- A.PowerSO software is optimized to provide security and compliance for POWER operating systems.
- B.Security Access Manager combines user access management, web application protection and encryption.
- C.IBM i can send secure data across untrusted networks using SSL, IBM i Access for Windows, and VPN connections.
- D.RealSecure Server Sensor provides data loss prevention and preemptive protection while enforcing server security policies.

Answer: C

3.A POWERS 520 customer is running IBM i 54 and is moving to a POWER7 server.Which of the following is a valid migration plan?

- A.MigrateIBMi5.4tothePOWER7
- B.Host IBM i 54 in a client LPAR on the POWER7
- C.Upgrade from IBM i 5.4 to IBM i 7.1 after migrating to POWER7
- D.Upgrade to IBM i 7.1 on the Power 520, then migrate to POWER7

Answer: D

4.What disaster recovery benefit is provided to a customer running IBM i applications when they are using PowerHA Asynchronous Geographic Mirroring?

- A.All objects are automatically replicated from an independent auxiliary storage pool to another IBM i storage pool
- B.It can be used to provide disaster recovery services to multiple company locations whether using internal disk or SAN storage.
- C.It offers a cloud-based suite of remote mirroring software that enables integrated, automated failover for IBM i and attached x86 servers
- D.Instead of IBM i server replication it delivers peer-to-peer remote copy services to any remotely attached IBM SAN storage supported by IBM 7.1

Answer: B

5.An executive has expressed frustration about the inflexibility of reports from their IBM i system and is looking for a solution that supports more dynamic and flexible reports.

How will DB2 Web Query support the customer's need?

- A.Web Query provides collaborative tools to rapidly analyze data, business requirements and budgets.
- B.Web Query supports predictive analysis and reports rising trends so that smarter decisions can be made.
- C.Web Query provides reporting, dashboards and ad hoc query capability through simple-to-use user interlaces.
- D.Web Query combines business intelligence data, system performance, management reports and analysis in a controlled, secure, auditable environment.

Answer: C

6.What capability of single level storage increases system administrator productivity?

- A.Multiple storage pools
- BAutomatic data placement
- C.Flexible storage attachment
- D.HMC-based storage allocation

Answer: B

7.A customer says that they cannot use IBM i for their chosen ERP solution as some of the application software is in Java and a Java development environment is also required.

How can this objection be addressed?

- A.IBM i 7.1 on POWER7+ now supports Java running natively using DB2 for i
- B.Java Virtual Machine is provided in WebSphere Application Server and runs natively on IBM i.
- C.IBM i runs Javascript in a Java Virtual Machine allowing applications to run and a development environment to be created.
- D.Rational Development Studio for i has a set of Java compilers for development and a Java runtime environment (JRE) for running applications.

Answer: B

8.A prospective customer is considering a Power Systems solution with IBM i and PowerVM.

Other possible solutions being proposed to this customer are:

-x86 with Linux, Oracle, and VMware -x86 with Windows, SQL Server, and VMware

How does the acquisition cost and TOO of the Power Systems solution compare with the x86 solutions?

- A.With POWER7, the acquisition cost is lower than for both Windows and Linux offerings resulting in a lower 3-year TOO.
- B.Acquisition costs are similar for all solutions, but the software maintenance costs for database and VMware raise the 3 year TOO of the x86 solutions
- C.Acquisition costs are slightly higher for the Power Systems solution, but the significantly reduced operational costs result in a lower TOO over 3 years.
- D.The acquisition and 3 year operational costs are lower than the Windows solution, and the Oracle maintenance fees result in a higher 3 year TOO compared to Power.

Answer: C

9.Why will a Chief Information Officer be interested in the benefit of the Technology Independent Machine Interface (TIMI) on IBM i?

- A. TIMI includes a web-based, intuitive interface that increases user productivity.
- B. TIMI enables the transfer of IBM Licensed Program Products from older to newer hardware.
- C. TIMI allows the organization to more easily migrate software from non-IBM platforms to IBM i
- D. TIMI allows observable programs compiled under older versions of IBM i to run on new releases and newer hardware.

Answer: D

10. A Power 770 customer wants to purchase second Power 770 that would only be used in a disaster recovery (DR) situation. They have stated that the cost of purchasing the same number of IBM i licenses for an inactive DR system is too expensive.

Which solution supports the DR requirement and addresses the concern about IBM licensing costs?

- A. The PowerHA v7 for IBM i Edition
- B. The IBM SmartCloud Enterprise solution
- C. A new Power 770 Capacity Backup (CBU) system
- D. A new Power 770 with On/Off Capacity on Demand

Answer: C