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Q&A

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Exam : 700-551

Title : Express Security for Account Managers (ESAM)

Version : DEMO

1.Which are three elements of the Cisco security practice pathway? (Choose three.)
A. Delivery and Support
B. Marketing and Sales Execution
C. Foundation and Platform Support
D. GTM Planning
E. Business Drivers
F. Lead generation
Answer: B, D, E

2.Which are three key products and benefits of the Datacenter threat-centric solution? (Choose three.)
A. Predictive intelligence through Umbrella and Talos
B. Proactive packet inspection through Stealthwatch
C. Automated policy enforcement with ASAv
D. Software-defines segmentation through TrustSec
E. Deep visibility and data analytics through Stealthwatch
F. Identity-based policy management through Meraki
Answer: C, D, E

3.Which are two key products and benefits of the Campus and Branch threat-centric solution? (Choose two.)
A. Cloud security policy management through CDO
B. Fuzzy Fingerprinting
C. Trojan and malware protection with NGIPS
D. Enhanced zero-day and DDoS attacks through NGFW
Answer: C, D

4.Which incentive program lets you showcase Cisco technologies cost-effectively?
A. Solution Incentive Program
B. Technology Migration Program
C. Express Security Program
D. Teaming Incentive Program
E. Not for Resale Program
Answer: B

5.Which are three key security vectors customers need to monitor to overcome security challenges? (Choose three.)
A. Data Center
B. Hackers Device
C. SaaS and Cloud Platform
D. Campus & Branch
E. Cloud Apps
F. Malware Protection
Answer: A, D, E