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Q&A

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Title : Microsoft CRM Installation

and Configuration V.1.2

Version: DEMO

# 1. What business framework was Microsoft CRM developed upon that allows it to be integrated with virtually any system in the world?

A.Windows NT 4.0

B.Microsoft .NET

C.Web Net

D.SQL Server 2000

# Correct:B

2. The integration between Microsoft CRM and Microsoft Outlook uses which technology that allows users of the Sales for Outlook Client to see their contacts, leads, activities, opportunities, tasks, appointments, and e-mail?

A.MDAC 2.7a

**B.Microsoft Message Queuing** 

C.XML Web Services

D.UDDI

## Correct:C

3.Microsoft CRM Version 1.2 can be installed in both Windows Server 2000 and Windows Server 2003 environments. In either of these environments, how many Primary Domain Controllers are installed in a single domain?

A.One Primary Domain Controller is always required

B.At least one Primary Domain Controller and as many Backup Domain Controllers as needed

C.None. All Domain Controllers are considered peers in both Windows Server 2000 and Windows Server 2003 environments

D.None. Domain Controllers are not required in a Windows Server 2000 or Windows Server 2003 environment running Microsoft CRM

# Correct:C

4. Which advantage does the Active Directory domain architecture provide for companies that have deployed Microsoft CRM Version 1.2 in a Windows Server 2003 domain?

A.It provides a single point of management for user accounts, computers, and applications in the Windows Server 2003 domain

B.It meets the messaging and collaboration needs of small organizations, large distributed enterprises, and everything in between.

C.It enables structured data exchange and data transport

D.It enables an unprecedented level of software integration through the use of XML Web Services.

# Correct:A

5. Which technology allows Microsoft CRM to share data and invoke capabilities from other applications without regard to how those applications were built, what operating system or platform they run on, and what devices are used to access them?

A.Application Programming Interfaces

**B.XML Web Services** 

C.UDDI

D.Microsoft Exchange

## Correct:B

6.XML Web Services are invoked over the Internet by means of industry-standard protocols including which of the following?

A.SOAP

**B.ASP.NET** 

C.Microsoft.NET

D.UDDI

### Correct:A

7.Microsoft CRM is tightly integrated with which of the following technologies for the purpose of validating access level security upon each user request?

A.SQL Server 2000

**B.Active Directory** 

C.Internet Information Server (IIS)

D.Exchange Server 2000

# **Correct:B**

8. Which software component must be installed on the same machine as your Exchange 2000 server(s) in order to enable the e-mail functionality of Microsoft CRM?

A.E-Mail Router

**B.Deployment Manager** 

C.Outlook Rich Client

D.Workflow Monitor

### Correct:A

9. Which technology renders the web pages used by Microsoft CRM and allows organizations to host and manage web pages on the Internet or on their internal intranet?

A.DHTML

**B.XML Web Services** 

C.UDDI

D.IIS

## Correct:D

10.Microsoft CRM uses which of the following technologies to display its web forms via the browser application?

A.XML Web Services

**B.SOAP** 

C.ASP.NET

D.Open Database Connectivity (ODBC)

# Correct:C

11. When an online Outlook Client goes offline, what process does Microsoft CRM use to create the offline data set for the client?

A.Active Directory Replication

**B.SQL** Replication

**C.DB** Replication

**D.MSDE** Replication

### Correct:B

12. What does the platform layer use to protect itself from changes to the underlying database?

A.Kernel

B.Metadata

C.Platform Support Library

# D.SQL Interpreter

## Correct:B

# 13. Which technology does the Microsoft CRM browser client use to serve the user interface to Internet Explorer?

A.XML

**B.Generated Platform API** 

C.ASP.NET

D.Fetch Builder

### Correct:C

# 14. Which layer of the Microsoft CRM architecture performs all security checks?

A.Application

**B.Platform** 

C.Database

D.Presentation

# **Correct:B**

15. When the Sales for Outlook Client is running in offline mode, the Platform layer makes one additional database write for all successful data modifications against the local MSDE data store.

# What is this second store called?

A.The client's local Metabase

B.The client's local Business Data

C.The client's local distribution database

D.The playback graph

# Correct:D

# 16. Which of the following are TRUE statements regarding the architecture of the Sales for Outlook client in Microsoft CRM Version 1.2?

A.When online, the Outlook client processes all application logic locally, although the primary business logic is processed on the CRM server

B.When an online client goes offline, Microsoft CRM uses SQL Replication to construct an offline data set that is copied to the client local database that is copied to the client? local database

C.When the client synchronizes with the server database, any updated forms on the server are converted from DHTML pages to ASP.NET pages when stored on the client

D.The Outlook client stores its local data in a Microsoft Access database

# Correct: A B

# 17. Which of the following databases are automatically created in the SQL Server environment during installation of Microsoft CRM Server?

A.CRM Metabase

**B.CRM** database

C.CRM Crystal database

D.CRM Distribution database

# Correct: A B C D

# 18. Which layer of the Microsoft CRM architecture is responsible for performing the majority of the business logic?

A.User Interface

**B.**Application

# C.Platform

D.Data Access

# Correct:C

19. Which component of the Microsoft CRM architecture abstracts the underlying data storage details, such as schema and data access, from the higher-level constructs of domain logic implementation and user interface?

A.Data access layer

**B.MDAC** 

C.Metadata

D.Database layer

# Correct:C

# 20. What is the purpose of the Sales for Outlook Client's playback graph?

A.It is used for database recovery purposes in the event the client's local MSDE database crashes and has to be reloaded.

B.When an offline Outllook Client synchronizes with the CRM server, the playback graph drives the synchronization process by providing the server with each update operation that occurred when the client was offline

C.It provides a date and time stamp of each update operation that occurred on the client, which is used to determine whether the server or client transaction should "win" in the event of a conflict during synchronization

D.When an online client goes offline, the playback graph is used to construct the offline data set that is copied to the client's local database

# Correct:B