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Q&A

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Title: IBM Cloud Data Services

Sales Mastery v1

Version: DEMO

- 1. Which statement accurately describes the language support offered in Watson Analytics?
- A. Libraries must be downloaded ahead of time before Watson Analytics can support a non-English language
- B. Watson Analytics supports data in English only today
- C. Watson Analytics supports data in multiple languages today
- D. Watson Analytics supports data in multiple languages today if the data is prepared with the Refinement step beforehand

Answer: B

- 2. Which database offering is designed for analytics and integrates seamlessly with Cloudant?
- A. Bluemix
- B. dashDB
- C. Biginsights
- D. Data Works

Answer: B

3.One of the primary expectations and requirements of our clients when deciding to leverage Cloud computing and to invest in the IBM Cloud and Cloud Data Services is that the services have to minimize time to value.

Which statement best reflects IBM's approach and response to this requirement?

- A. The total cost of ownership can be calculated in order to demonstrate the value we deliver over a set amount of time which is not possible with on premise solutions.
- B. We add services to all of our cloud deals in order to ensure the right skills are available.
- C. IBM is building and delivering easy to use, business focused offerings that allow low cost experimentation including "freemium" models to get clients started quickly.
- D. By putting the solution into the end users hands we circumvent IT which means the end user gets what they need quicker.

Answer: B

- 4.In Platform-as-a-Service, the client is responsible for managing:
- A. Everything above the operating system, including database management systems and app servers
- B. Everything above the hardware, including the operating system
- C. Nothing, the client simply uses the provided application
- D. Applications and Data only

Answer: D

- 5.In terms of the three main cloud deployment patterns, BigInsights for Apache Hadoop would be considered which deployment pattern?
- A. Virtual Machines as a Service (VMaaS)
- B. Infrastructure as a Service (laaS)
- C. Platform as a Service (PaaS)
- D. Software as a Service (SaaS)

Answer: D