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Q&A

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Title : IBM Mobile Customer

Engagement Sales Mastery

Test v1

Version: DEMO

- 1. What are the common industries that IBM Xtify caters to?
- A. Retail and E-commerce
- B. Financial Services
- C. Travel & Hospitality
- D. All of the above

Answer: C

Explanation: *Xtify provides mobile application publishers with the tools to create, manage and execute push and location-triggered notification campaigns across smartphone platforms.

*Markets Served: Enterprise customers in Retail, travel,publishing/media & entertainment, banking,government, CPG, others

- 2. Which of the following features makes it easy for IBM Xtify to integrate with CRM by helping aggregate data across various channels?
- A. XRD
- B. XID
- C. XCD
- D. XPI

Answer: B

Explanation: *XID, a unique identifier assigned to each individual app, links cross-channel disparate data sources to yield actionable customer insight *The IBM Mobile Push Notification Push API allows you to immediately send a message to a set of users that you can select by XID, positive or negative tags, or a "send to all" flag. By exposing our push interface via API, you can generate timely one-off notifications and event-based messages from within your own service either by hand or automatically.

- 3. Which of the following outputs can brands distribute messages through using IBM Xtify?
- A. Mobile App Push. Mobile Web Push, Passbook, SMS
- B. Mobile App Push. Mobile Web Push only
- C. SMS. Mobile App Push only
- D. Mobile App Push only

Answer: A

Explanation: XtifyCapabilitiesinclude: Real time mobile engagement platform for apppush, web push, SMS, and wallet

- 4. The analytics portal allows viewing of messages based on which of the following?
- A. Date range
- B. Application
- C. Configuration
- D. All of the above

Answer: D

- 5. Who are the typical target decision makers to buy IBM Xtify?
- A. Loyalty, CRM, E-commerceand Mobile Teams
- B. CEOandCTO
- C. CEOandCMO

D. CEO only

Answer: C

Explanation: A chief marketing officer (CMO) is a corporate executive responsible for marketing activities in an organization.