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## **Q&A**

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**Exam : M2020-623**

**Title : IBM Risk Analytics for Asset  
Management Sales Mastery  
Test v1**

**Version : DEMO**

1.Which of the following would assist in qualifying a prospect for the Portfolio Construction and Risk Management Managed edition?

- A.Are you interested in an in-house installed risk system?
- B.Do you want to reduce your investment in risk management infrastructure?
- C.Do you want to manage data and model configuration in-house?
- D.Do you need to keep your data in-house?

**Answer: B**

2.Which of the following is a common element of all three (3) editions of the IBM Algorithmics Portfolio Construction & Risk Management Solution for Asset Managers solution?

- A.Sets of preconfigured risk reports
- B.A web-based interface
- C.Advancedrisk analytics
- D.Interactive ad hoc risk analysis

**Answer: C**

Reference:<http://public.dhe.ibm.com/common/ssi/ecm/en/yts03066usen/YTS03066USEN.PDF>(page 2, second para)

3.Regulators are focusing on which of the following for compliance requirements?

- A.Target client base
- B.Headquarters geographic location
- C.Know your client criteria
- D.Risk Exposure and Analytics

**Answer: D**