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## Q&A

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**Exam** : **HPE2-N66**

**Title** : **Selling HPE IT Operations  
Management Solutions**

**Version** : **DEMO**

1.What are two challenges that the HPE Operations Bridge solution Root Cause Analysis and Remediation use case help customers address? (Select two.)

- A. inability to locate the root cause of an issue prior to service disruption
- B. multiple requests consoles
- C. too much time spent troubleshooting unknown problems
- D. high costs to manage users of the tools
- E. poor quality of infrastructure automation for new services

**Answer:** AC

2.What does the HPE Operations Bridge Business and IT Alignment use case provide for the customer?

- A. business is converged with IT as one unit
- B. impact of IT events on business priorities
- C. aligns business requirements to strategic IT planning
- D. categorizes IT tools to the business value

**Answer:** C

3.How large is the market opportunity for IT Service Management?

- A. \$12M
- B. \$500M
- C. \$6.1 B
- D. \$10 B

**Answer:** D

4.What percentage of IT budgets is currently being spent on supporting aging legacy systems?

- A. 5%
- B. 50%
- C. 60%
- D. 80%

**Answer:** C

5.What percentage of IT spend will be redirected to digital transformation by 2018?

- A. 70%
- B. 150%
- C. 35%
- D. 25%

**Answer:** A