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## **Q&A**

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**Exam : HPE2-E64**

**Title : Selling HPE SMB Solutions  
and Services**

**Version : DEMO**

1.Which HPE ProLiant Embedded Management tool can be used to reduce the time required for operating-system installation and server configuration?

- A. Intelligent Provisioning
- B. Insight Online
- C. Smart update Manager
- D. iLO

**Answer: A**

2.Which HPE switch series is unmanaged and designed for SMB customers that need a low cost networking solution that is reliable and easy to install?

- A. HPE 1410
- B. HPE 2920
- C. HPE M210
- D. HPE 1920

**Answer: A**

3.What correctly describes the HPE approach to software-defined networking (SDN)?

- A. HPE has taken a conservative approach toward SDN to protect customer legacy investments
- B. HPE strategy indicates that SDN will become less important as cloud solutions become more common.
- C. HPE has developed SDN m-house and is making its proprietary technology available to customers.
- D. HPE is committed to SDN, with offerings across the infrastructure, control, and application layers

**Answer: D**

4.Which benefit is provided to SMB customers by the features of HPE BladeSystem enclosures and HPE ProLiant server blades?

- A. extreme processing for business applications
- B. high density environment for dynamic workloads
- C. convergence for lower data center costs. ??
- D. fault tolerance for always-on performance.

**Answer: C**

5.Which benefit does the HPE BladeSystem provide to SMB customers?

- A. a single, fully integrated, fault tolerant platform for continuously available applications
- B. converged infrastructure with servers, storage, and networking in a single enclosure that reduces data center costs
- C. a single chassis that shares power, cooling, management, and networking fabric
- D. a single, packaged Warranty and Proactive Service

**Answer: B**

6.Which competitor has no blade server offering to compete with HPE ProLiant Gen9 blade servers?

- A. IBM
- B. Lenovo
- C. Dell
- D. Cisco

**Answer: B**