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## Q&A

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**Exam** : **C4090-970**

**Title** : IBM Enterprise Storage  
Sales V4

**Version** : DEMO

1.Which type of tape should an IBM sales specialist recommend to an enterprise customer?

- A. SLC
- B. DLT
- C. 3480
- D. LTO

**Answer: D**

Explanation:

<http://www-03.ibm.com/systems/storage/tape/ts3500/>

2.On which IBM server platforms is IBM Spectrum Scale available?

- A. IBM i on POWER, and System z
- B. AIX and IBM i on POWER
- C. AIX on POWER, and System z
- D. Linux and Windows on POWER

**Answer: A**

Explanation:

<http://www-03.ibm.com/systems/in/storage/spectrum/scale/>

3.A customer has heard that there could be issues with Easy Tier that will cause hot spots to occur with a given tier of disk. The customer already has hot spot concerns and desires a solution that will minimize those concerns.

Which new feature in Release 7.3 will minimize this concern?

- A. Balancing
- B. Three tier support
- C. Limiting
- D. External virtualization

**Answer: C**

4.How is the IBM FlashSystem more efficient than competitor products?

- A. Millisecond response time
- B. Deduplication
- C. Use of SSDs
- D. Lower latency

**Answer: D**

Explanation:

<http://ecs.arrow.com/ibmhardware/wp-content/uploads/sites/30/2014/02/Arrow-What-Sellers-Need-to-Know-IBM-FlashSystem-V2.pdf>

5.A customer has asked about software defined storage. It has a heterogeneous storage environment. Which IBM solution helps the customer implement software defined storage and leverage its investment in existing storage?

- A. IBM Spectrum Control
- B. ProtecTIER
- C. DS8870

D. XIV

**Answer: A**