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## Q&A

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**Exam** : **700-846**

**Title** : Cisco IoT Advantage for  
Account Managers  
(IOTAAM)

**Version** : DEMO

1.How do converged networks provide the most significant impact in a typical manufacturing factory"?

- A. reduced downtime
- B. plant safety
- C. machine safety
- D. better fleet operations

**Answer:** A

2.In which two ways can roadway safety issues be addressed? (Choose two.)

- A. dynamic message sign automation
- B. vehicle weight assessment
- C. work zone protection
- D. workflow automation and enforcement
- E. vehicle counting and classification

**Answer:** C,E

3.Which wireless AP is idealfor mining operations?

- A. AP1552
- B. MR86-HW
- C. AP8320
- D. IW6300

**Answer:** D

4.Which is the main differentiator for Cisco in Oil and Gas?

- A. end-to-end solution based on solid secure infrastructure
- B. product price effectiveness and compatibility with third-party solutions
- C. capability to send data in a multi-cloud environment leveraging field computing devices
- D. compatibility with a few automation standards

**Answer:**A

5.Which two scenarios are ideal for deploying Cisco Edge Intelligence? (Choose two )

- A. when data needs to be sent to multiple locations
- B. when user authentication is implemented centrally
- C. when OT Security is implemented centrally
- D. when single vendor out of the box edge experience is preferred
- E. when policy management is edge enabled

**Answer:** A,D