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## **Q&A**

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**Exam : 700-301**

**Title : Advanced Borderless  
Network Architecture Sales  
Exam**

**Version : DEMO**

1.Which router, in virtual form factor, is intended for deployment in cloud data centers?

- A.Cisco Nexus 1000V
- B.Cisco Virtual Wide Area Application Services
- C.Cisco ASA 1000V Cloud Firewall
- D.Cisco CSR 1000V

**Answer: D**

2.Which feature helps to simplify and scale branch IT operations?

- A.Selection of optimal path by application type and priority
- B.WAN optimization for every size site
- C.Quality of service to BYOD applications
- D.Visibility into encrypted wireless traffic

**Answer: B**

3.Which benefit of Cisco Unified Access corresponds with "fast stateful recovery"?

- A.Fair-share bandwidth management
- B.Traffic optimization
- C.Maximum resiliency
- D.Unified policy enforcement point

**Answer: C**

4.When a customer expresses concerns about the lack of visibility into the network, which feature should you highlight when you position the Cisco Medianet solution?

- A.Compatibility with third-party solutions
- B.Faster troubleshooting
- C.Media monitoring features on the routers
- D.Autoconfiguration features within the switch access layer

**Answer: C**

5.A customer is looking for small deployments, especially in high-usage areas of their network.While all of these statements hold true for Cisco Medianet, what is a key point to highlight so that your customer is encouraged to buy the Cisco solution?

- A.Cisco Medianet can be deployed in phases that allow customers to realize benefits quickly.
- B.Cisco Medianet provides greater visibility and granularity.
- C.Cisco Medianet can co-exist with legacy network elements.
- D.Cisco Medianet is designed to work with third-party endpoints.

**Answer: A**