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## **Q&A**

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**Exam : 700-101**

**Title : Business Edition 6000 for  
Sales Engineers**

**Version : DEMO**

1.Which three collaboration mechanisms increase customer satisfaction? (Choose three)

- A.Flexible enhanced customer service processes
- B.Attractive TV advertisements
- C.Variety of customer communication channels
- D.Effective mail and email communication
- E.Frequent phone communication
- F.Ability to access customer data from any device, anywhere

**Answer:** A, C, F

2.Which three Cisco Unified Communications and Collaboration applications are part of a basic Cisco Business Edition bundle? (Choose three)

- A.Cisco Unity Connection
- B.Cisco Unified Provisioning
- C.Manager Business Edition
- D.Cisco Unified Attendant Console
- E.Cisco Unified Communications Manager
- F.Cisco Unified Contact Center Express

**Answer:** A, B, E

3.In which layer of Cisco Unified Communications system architecture does Cisco Jabber reside?

- A.Operations and serviceability
- B.Applications and services
- C.Networking
- D.Call control
- E.Call routing

**Answer:** B

4.Which four are advantages of a Cisco end-to-end architectural approach? (Choose four)

- A.enhanced security
- B.multiple protocols
- C.any end-user device
- D.multi-vendor
- E.consistent experience
- F.limited availability
- G.unified policies

**Answer:** A, C, E, G

5.Cisco Business Edition 6000 supports five co-resident applications on the same Cisco UCS C220 M3 server.What is the maximum total vCPU and vRAM capacity that should be considered when deciding which co-resident applications will run on the same server?

- A.12vCPU, 12 GB VRAM
- B.8vCPU, 16GBvRAM
- C.16vCPU, 8 GB VRAM
- D.16vCPU, 16 GB VRAM

**Answer: B**

6.Which three of these are business benefits of Cisco Business Edition 6000 virtualization? (Choose three.)

- A.faster return on investment through server consolidation
- B.applications deployed across multiple physical servers
- C.fixed solution aligned with fixed business strategy
- D.easy installation and upgrade
- E.single physical server deployment
- F.support for third-party management platforms

**Answer: A, D, E**

7.Which three elements are part of Cisco Prime Collaboration? (Choose three.)

- A.Cisco Prime Advanced Reporting IE
- B.Cisco Prime Infrastructure
- C.Cisco Prime Unified Provisioning Manager
- D.Cisco Prime Assurance
- E.Cisco Prime Data Center Network Manager
- F.Cisco Prime Network Control System

**Answer: A, C, D**

8.How many Cisco WebEx Meetings named hosts can be ordered in the Cisco WebEx Meetings promotional bundle at a promotional price?

- A.20 named hosts
- B.10 or 20 named hosts
- C.10 named hosts
- D.20 or 50 named hosts

**Answer: B**

9.Which client that is packaged with the Cisco Business Edition 6000 lets you access presence, IM, voice, video, voice messaging, desktop sharing and conferencing services from any device?

- A.Cisco WebEx Messenger client
- B.Cisco AnyConnect client
- C.Cisco Jabber client
- D.Cisco Unified Personal Communicator client

**Answer: C**

10.Which three collaboration applications have to be purchased separately from basic Cisco Business Edition 6000 pre-installed applications? (Choose three)

- A.Cisco Emergency Responder
- B.Cisco Telepresence Video Communication Server
- C.Cisco Unified Communications Manager
- D.Cisco Unified Contact Center Express
- E.Cisco Prime Unified Provisioning Manager Business Edition

F. Cisco Unity Connection

G.Cisco Unified Presence Server

**Answer:** A, B, D