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## Q&A

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**Exam** : **650-292**

**Title** : TelePresence Video Sales  
Specialist for Express Exam

**Version** : DEMO

1.Which feature is NOT provided by the Cisco TelePresence Video Communication Server?

- A.quality of service
- B.SIP registration
- C.Aliasing
- D.bandwidth management

**Answer: A**

2.Your solution requires the Cisco TelePresence Clinical Presence System.Which codec would you use?

- A.C20
- B.C60
- C.C40
- D.C90

**Answer: C**

3.Which part of the Cisco TelePresence Management Suite allows a user to set up a conference in just four or five clicks?

- A.Portal Page
- B.Cisco TelePresence Management Suite Scheduler
- C.Conference Control Center
- D.Systems Management

**Answer: B**

4.When we talk about selling along the immersive curve, what do we mean?

- A.to talk about immersive applications but move the customer to cheaper solutions
- B.to recognize that the business use-case determines immersive needs, and that immersive needs will determine the product selection
- C.to place point-to-point video conferencing at the center of collaboration architecture
- D.to decide for the customer which product is best

**Answer: B**

5.The first slot in the Cisco TelePresence MSE 8000 Series is always populated by which blade?

- A.Cisco TelePresence Media MSE 8420
- B.Cisco Catalyst 8510 Media2
- C.Supervisor
- D.Cisco TelePresence Server

**Answer: C**

6.The ConferenceMe feature can support how many simultaneous participants per MCU?

- A.10
- B.20
- C.12
- D.15

**Answer: C**

7.What is a benefit of the Cisco TelePresence Interoperability Protocol?

- A.It allows direct interoperability between CTC and non-CTC devices
- B.It provides for high-defenition video, unlike other protocols that only support standard definition
- C.It allows SIP and H.323 to function interchangeably
- D.It allows for secure traversal of the firewall

**Answer: D**

8.Which application can you integrate with the Cisco TelePresence Management Suite?

- A.Windows Vista
- B.Microsoft Excel
- C.Microsoft Outlook
- D.Crystal Reports

**Answer: C**

9.What is the maximum number of Cisco TelePresence Video Communication Server that can be clustered?

- A.8
- B.6
- C.2
- D.4

**Answer: B**

10.How many video and audio inputs are supported by the Cisco TelePresence 1700 MPX built-in bridge?

- A.2 video + 2 audio
- B.4 video + 3 audio
- C.2 video + 1 audio
- D.6 video + 5 audio

**Answer: C**