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# Q&A

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**Exam** : **646-151**

**Title** : Cisco Sales Associate Exam

**Version** : DEMO

**1.Without a service contract that supports the refresh of Cisco IOS software, what must customers do?**

A.use an alternative to Cisco IOS software

B.purchase releases, enhancements, or updates separately

C.find a network application software that can perform the same functions

D.call the Cisco Technical Assistance Center (TAC) to obtain releases, enhancements, or upgrades

**Correct:B**

**2.Which three are standard Cisco warranties? (Choose three.)**

A.full lifetime hardware warranty

B.standard 90-day hardware and software warranty

C.end-user software license agreement and software warranty

D.five-year limited hardware and one-year limited software warranty

**Correct:B C D**

**3.Overlapping the cells of _____ increases the network area and allows users to roam between cells while remaining connected to the network.**

A.routers

B.bridges

C.access points

D.client adapters

**Correct:C**

**4.SMARTnet and SMARTnet Onsite provide which two services? (Choose two.)**

A.updates to all Cisco software

B.support for Cisco IOS software

C.registered access to Cisco.com

D.support for application software such as Cisco CallManager

**Correct:B C**

**5.A company wants to use new data-intense applications that will require dedicated bandwidth and greater network capacity. The company is currently using hubs that are connected to a router for Internet access. Which two solutions should an account manager recommend that would best meet the needs of the customer? (Choose two.)**

A.replace all the hubs with bridges at the access area

B.replace all the hubs with switches at the access area

C.create a network distribution area that is composed of routers

D.create a network distribution area that is composed of Layer-2/3 switches

**Correct:B D**