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Q&A

Exam : **000-M198**

Title : IBM Lotus Notes & Domino Sales Mastery Test v1

Version : Demo

1.To which IBM Lotus Notes and Domino offering does the IBM Smart Developer's Kit enable independent software vendors to deploy applications?

A. Lotus Notes Hosted Messaging

B. Lotus Live Notes

C. Lotus Foundations

D. Lotus Domino on premise

Answer: C

2.Which functionality does Quickr add to Lotus Notes.?

A. Theability to replace attachments with links to Quickr places

B. Versioningcapabilities for Lotus Notes emails and documents

C. Theability to send compressed versions of team places as attachments

D. Arelational data store for Lotus Domino applications

Answer: A

3.What does Alloy software provide?

A. Intuitiveaccess to the SAP business suite

B. Officeproductivity suite software

C. Onlinemeetings

D. Calendaringand scheduling

Answer: A

4.Which Lotus offering provides a complete infrastructure and collaboration solution and is specifically targeted for businesses with 5 to 500 employees with limited or no in-house IT resources?

A. Lotus Quickr

B. Lotus Symphony

C. Lotus Foundations Start

D. Lotus Complete

Answer: C

5.Which competitive advantage does Alloy offer that Microsoft's Duet does not?

A. Synchronizationof the users contacts with the Alloy system

B. isboth a provider and consumer of web services.

C. Additionalextensibility and customization capabilities

D. Canalso be run from a web browser

Answer: C