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## **Q&A**

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**Exam : 000-J02**

**Title : IBM Sys.i Entry Level  
Bus.Partners - Sales  
Mastery Test V1**

**Version : DEMO**

1. Which of the following is the least expensive upgrade option for a customer with System i5 520 Express Entry Plus who wishes to add significant Domino and Linux workloads?

- A. Order Accelerator
- B. Order processor upgrade to 520 Express Turbo
- C. Order processor upgrade to 520 Express Growth
- D. Order two additional DASD and 2GB of main memory

Answer:A

2. Which of the following is an advantage of the System i microprocessor design hierarchy?

- A. It protects the applications from hardware technology changes.
- B. It is specifically designed for compute-intensive applications.
- C. It shares resources with multiple, heterogeneous, concurrent systems.
- D. It offloads I/O and communication-intensive tasks from the central processor.

Answer: D

3. Which of the following allows applications or services running in a Linux partition to communicate to an i5/OS partition?

- A. iSCSI
- B. ODBC Connection
- C. High Speed Link
- D. Virtual Ethernet

Answer: D

4. Which feature of i5/OS provides workload management functions to optimize performance and maintain integrity?

- A. i5/OS subsystems
- B. Single Level Storage
- C. IBM Virtualization Engine
- D. Independent Auxiliary Storage Pool (iASP)

Answer:A

5. A System i5 prospect is starting to look for an ERP solution. What should be the first steps in the selling process?

- A. Discuss their financial commitment to the project and their willingness to grow the project and budget if additional features are cost-justifiable.
- B. Prepare a preliminary technical solution proposal document with numbers and timeframes for the customer's review.
- C. Calculate the expected ROI through discussion with the customer to demonstrate value and benefits of proceeding.
- D. Determine their budget and application requirements, and discuss references of similar solutions that are already operational.

Answer: D

6. A System i sales rep has proposed a System i5 Express solution to a customer. A broker recently presented the alternative of an older iSeries with similar cpw. How should the sales rep initially counter the used/second hand equipment proposal?

- A. Present consultant reports and/or white papers showing System i Total Cost of Ownership benefits.
- B. Explain that Express models have low-cost upgrade options and that upgrades from the older models have been withdrawn.
- C. Discuss "hidden costs" of used equipment such as hardware maintenance, software tiers, shipping, SWMA, after-license cost, etc.
- D. Contact the assigned IBM representative to provide a detailed pricing comparison and, if needed, pursue a special bid.

Answer: C

7. Which of the following provides the highest speed connectivity for disk and Virtual Ethernet when attaching an external xSeries?

- A. PCI 2-Line WAN Adapter
- B. PCI-X 1 Gb Ethernet LAN Adapter
- C. PCI-X iSCSI Adapter
- D. PCI-X Fibre Adapter

Answer: C

8. Which of the following is a reason to propose an external cable-attached tape drive instead of an internal tape drive?

- A. Needed adapters and the drives themselves are typically less expensive for external tape solutions.
- B. External tape drives allow more capacity per cartridge and/or tape library capabilities.
- C. Customer needs to back up PCs managed by the System i (IXS/IXA/iSCSI), and this can only be done with switchable external drives.
- D. Customer needs to save information on Quarter Inch Cartridge (QIC) media so they can exchange tapes with an older iSeries using that media.

Answer: B

9. Which of the following is an important software function that is new for V5R4?

- A. Switchable IASPs
- B. Virtual tape support
- C. Cross-site mirroring
- D. RAID-5 auxiliary cache

Answer: B

10. Which of the following is a benefit of consolidating multiple Linux servers on a System i server instead of on Intel?

- A. Linux is included at no cost in System i Express Edition packages.
- B. i5/OS applications simplify Linux configuration.
- C. There are more Linux distribution options on System i.
- D. Linux on System i optimizes utilization of system resources.

Answer: D

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